SOC Code	SOC Title	Employment (1)	Average Hourly	Average Annual	Entry Hourly	Entry Annual	Experienced Hourly	Experienced Annual
41-0000	Sales and Related Occupations	14,860	\$10.22	\$21,250	\$6.18	\$12,850	\$12.24	\$25,450
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	1,750	\$13.74	\$28,580	\$9.56	\$19,890	\$15.83	\$32,930
41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	130	\$24.22	\$50,380	\$16.34	\$33,980	\$28.16	\$58,580
41-2011	Cashiers	4,930	\$7.10	\$14,770	\$5.92	\$12,310	\$7.69	\$15,990
41-2012	Gaming Change Persons and Booth Cashiers	570	\$9.02	\$18,760	\$7.38	\$15,350	\$9.84	\$20,460
41-2021	Counter and Rental Clerks	310	\$9.56	\$19,890	\$6.41	\$13,330	\$11.14	\$23,170
41-2022	Parts Salespersons	150	\$12.78	\$26,580	\$9.44	\$19,640	\$14.45	\$30,050
41-2031	Retail Salespersons	5,580	\$9.14	\$19,000	\$6.23	\$12,960	\$10.59	\$22,020
41-3011	Advertising Sales Agents	90	\$17.36	\$36,110	\$10.69	\$22,230	\$20.70	\$43,050
41-3021	Insurance Sales Agents	250	\$24.13	\$50,200	\$12.98	\$27,000	\$29.71	\$61,800
41-3031	Securities, Commodities, and Financial Services Sales Agents	50	\$25.23	\$52,480	\$11.60	\$24,130	\$32.04	\$66,650
41-3041	Travel Agents Sales Representatives, Wholesale	30	\$11.55	\$24,020	\$9.38	\$19,520	\$12.63	\$26,270
41-4011	and Manufacturing, Technical and Scientific Products	70	\$25.02	\$52,050	\$15.62	\$32,490	\$29.72	\$61,830
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Produc	760	\$18.73	\$38,950	\$11.61	\$24,150	\$22.28	\$46,350
41-9011	Demonstrators and Product Promoters	30	\$12.90	\$26,830	\$7.67	\$15,940	\$15.52	\$32,280
41-9022	Real Estate Sales Agents	40	\$17.64	\$36,690	\$9.47	\$19,700	\$21.73	\$45,190
41-9041	Telemarketers	30	\$9.51	\$19,780	\$6.48	\$13,490	\$11.02	\$22,920
41-9099	Sales and Related Workers, All Other	40	\$13.21	\$27,480	\$9.23	\$19,210	\$15.20	\$31,620

## Footnotes for November 2004 Occupational Employment and Wage estimates

- (1) = Estimates for detailed occupations do not sum to the totals because the totals include occupations not shown separately. Estimates do not include self-employed workers.
- (N/A) = Estimates not available.
- SOC = Standard Occupational Classification